

**The Fuller Brush Company**  
**Household Sales Division**  
**Sales Hotline #687 at 800-732-1132**

**February 20, 2015**  
**8:30 p.m., (CST)**

Thank you for calling . . . it's Friday, February 20<sup>th</sup> of the year 2015!

Welcome everyone! This is Larry Gray, Vice President of Sales.

We sincerely apologize that our Inventory of the #808 Adjustable Telescopic Handle has been depleted. We are asking that any orders for the Handle be placed at a later date when the Handle is available.

On our last Update, the Handle was scheduled to be available the first week of March. Since that Update, a Major Labor Dispute at the Shipping and Receiving Docks in California has caused a significant and substantial Back-Log of Exports and Imports. Our Handles are among the Cargo that is unable to be Unloaded at the Dock.

Therefore, we must regrettably inform you that the current projection of Arrival Date for the Handles is the last week of March. When the Handles are available, Orders will be accepted at the January, March and April Special Offer Prices for the Items (including the Handle) featured in each Monthly Sales Brochure.

Because of this unfortunate delay, beginning February 20 through March 31, we are launching a "72 Hour Sale for 40 Days!" Here are 6 Fantastic Offers to share with everyone and rally your sales and income!

The Spin Mop Pro plus an extra Replacement Head (#1704041) for only \$44.99  
. . . that's Over 50% OFF!

The Spin Mop Junior plus an extra Replacement Head (#5602411) for only \$29.99  
. . . that's Over 40% OFF!

The Kitchen Shears and the Soft Grip Can Opener (2 of each) (#55059782) for only \$39.99  
. . . that's Over 50% OFF!

The Set of 3 Bamboo Round Bowls (#55011) for only \$23.99  
. . . that's 40% OFF!

The Furniture Cream and Duster Spray (2 of each) (#X0915) for only \$22.77  
. . . that's 40% OFF!

The Aqua Clean, C-Plus Clear & 22 Oz. Fabric Softener (2 of each) (#X1015) for only \$31.97  
. . . that's 50% OFF!

Sales Hotline (cont.)

These Offers are like the fabulous Weekly 72 Hour Sales . . . but, you have 40 Days to share these with Customers . . . and, there is No Limit on these 6 Offers! See your customers and rally your sales and income!

I hope that you have ordered your March Sales Brochures. When you order #LP031, you'll receive 40 March Sales Brochures, plus . . . a #749 DCW Furniture Wax for only \$7.00 NET.

And, immediately order your April Sales Brochures. When you order #LP041, you'll receive 40 April Sales Brochures, plus . . . a #756 Duster Spray for only \$7.00 NET.

Listen to this Sales Hotline . . . on Friday evening, February 27<sup>th</sup> . . . for the next update.

Get your Demos on the Dual Action Microfiber Cloths, the Large Surface Duster, the Red Carpet Sweeper and 2 new Items in the March Sales Brochure . . . the Shine Bright Microfiber Cloths and the Bendable Microfiber Duster.

Plus, each Wednesday, we announce a fantastic 72 Hour Sale . . . please, make certain that Customer Service has your email address . . . and we'll email you the 72 Hour Sale Offer. Or . . . each Wednesday, simply call Customer Service . . . and ask . . . "What is the 72 Hour Sale this week?" Each week, you really ought to order the 72 Hour Sale Offers . . . otherwise, you're leaving dollars lay on the table!

Believe it or not . . . Spring time cleaning is fast approaching . . . and you offer top quality Fuller Brush products that make Spring cleaning much faster . . . better . . . and easier.

I want to say . . . as always . . . we really appreciate your efforts . . . and good luck selling and recruiting!