

The Fuller Brush Company
Household Sales Division
Sales Hotline #704 at 800-732-1132

February 29, 2016
8:15 p.m., (CST)

Thank you for calling . . . it's Monday, February 29th.

Welcome everyone! This is Larry Gray, Vice President of Sales.

Exciting News! We're launching another Customer Appreciation Sale! From 8:00 a.m., Tuesday, March 1st . . . until 5:00 p.m., Monday, March 14th . . . you and your customers can capture 10% OFF of many items in the April Sales Brochure. Complete details, including a list of the Sale Prices, can be found in your Website BackOffice beginning on Tuesday, March 1st. Write down these Sale Prices . . . so you can call customers as soon as possible . . .

Fulsol Gallon at 2 for \$41.38
Degreaser Concentrate Foaming Spray for \$6.29
Stainless Steel Sponges at 2 for \$15.28
Oven Cleaner (which works great on Barbecue Grills) at 2 for \$13.48
Ultimate Mini Bottle Brush for \$7.19
Kitchen Poultry Shears for \$15.29
Premium Table Tidy for \$13.49
Silicone Oven Glove for \$15.29
Bamboo Salt Box for \$11.69
Kitchen Broom with Dustpan for \$25.19
Treated Dust Mop for \$22.49
Dynamic Duo Micro Mop for \$22.49
Bendable Microfiber Duster with Handle for \$22.49
Glass Gel Mist for \$8.09
Shine Bright Microfiber Cloths for \$8.99
Dual Action Microfiber Cloths for \$8.99
Fuller 86 Liquid Detergent for \$26.99
Pre-Laundry Stain Remover at 2 for \$17.08
Toilet Bowl Swab for \$9.44

and GrimeGuard Bathroom Cleaner (same as #780) with Sprayer for \$8.99

Many of these are favorites . . . your customers will love to stock up at these prices. At these low, low prices . . . these 14 Days of March 2016 . . . could generate you some terrific sales and income!

On top of our Customer Appreciation Sale, order your Limit of 2 of this Brand NEW Demo we just launched. Call Customer Service for details. It's called the Sonic Brush and EssentialsRx Demo Set (#DA656690) which is a value of \$232 for only \$89 Retail! Everything in this Demo . . . make great early Mother's Day Gift Ideas!

Sales Hotline (cont.)

Listen to this Sales Hotline . . . on Thursday evening, March 17th . . . for the next update.

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of January. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Nancy Chambers from Michigan. Number 9 is Joseph Flanery from California. At number 8 is Roland Rhoades from Maine. Number 7 is Bess Metcalf from Florida. Number 6 is Champion Supplies from New York. Our 3rd, 4th and 5th Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is Mark Jenkins from Wisconsin. Number 4 is David Froshaug from California . . . and our 3rd place Top Recruiter is Kurt Guenther from Wisconsin. Our 2nd place Top Recruiter, receiving a \$200 Cash Bonus . . . is Helen Egli from Indiana. And now folks, here's our Top Recruiter for the month of January . . . the winner of a \$300 Cash Bonus . . . Joanne Rice from New Jersey. Congratulations to each of you! Your Cash Bonus has been sent your way!

I hope that you have ordered your April Sales Brochures. When you order #LP041, you'll receive 40 April Sales Brochures, plus . . . a #749 Lemon DCW Furniture Wax for only \$7.00 NET. Then, when you sell the DCW . . . it's like getting April Brochures . . . FREE!

And . . . I hope you are taking advantage of our Weekly 72 Hour Sale which could be from . . . 40 – 60% OFF. Make sure we have your Email Address and each Wednesday . . . you'll receive an Email about the fantastic 72 Hour Sale. Or simply, call Customer Service every Wednesday morning and ask about the 72 Hour Sale. You can even have your Customers call . . . give us your Distributor ID# . . . Order the 72 Hour Sale . . . and you'll receive Credit for the Sale!

Believe it or not . . . Spring time cleaning is fast approaching . . . and you offer top quality products that make Spring cleaning much faster . . . better . . . and easier.

Good luck selling and recruiting!

Talk with you soon.