

The Fuller Brush Company
Household Sales Division
Sales Hotline #705 at 800-732-1132

March 18, 2016
1:30 p.m., (CST)

Thank you for calling . . . it's Friday, March 18th. The month of March is already more than half over!

Welcome everyone! This is Larry Gray, Vice President of Sales.

Beginning immediately, you may rally your sales by purchasing from both the March and April Sales Brochures.

Customer Service will be closed on Friday, March 25th in observance of the Holiday.

Hurry and talk with your Customers . . . place your March Orders by Telephone, Fax or Mail by 4:00 p.m., Thursday, March 31st.

Listen to this Sales Hotline . . . Thursday, April 14th . . . for more updates.

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of February. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Harvey Berger from New York. Number 9 is Ken Wooster from New Jersey. At number 8 is Joseph Flanery from California. Number 7 is Champion Supplies from New York. Number 6 is Roland Rhoades from Maine. Our 3rd, 4th and 5th Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is Mark Jenkins from Wisconsin. Number 4 is Kurt Guenther from Wisconsin . . . and our 3rd place Top Recruiter is David Froshaug from California. Our 2nd place Top Recruiter, receiving a \$200 Cash Bonus . . . is Helen Egli from Indiana. And now folks, here's our Top Recruiter for the month of February . . . the winner of a \$300 Cash Bonus . . . Joanne Rice from New Jersey. Congratulations to each of you! Your Cash Bonus will be sent your way!

Get your supply of the April Sales Brochures. When you order #LP041 for only \$7.00 NET, you'll receive 40 April Sales Brochures . . . plus a #749 Lemon DCW Furniture Wax. Then, when you sell the DCW . . . it's like getting April Brochures . . . FREE!

And . . . take a good look at the Front Cover Offer on the April Sales Brochure. When your Customers order the Mother's Day Gift Pack . . . they receive 6 popular Essentials Items . . . at a Savings of \$10 . . . PLUS, they receive the Travel Cosmetic Bag FREE . . . PLUS, they receive FREE . . . their choice of one of the EssentialsRx Items valued at up to \$76. The Total Savings . . . is up to \$102! What a terrific Mother's Day Gift Idea!

We're hearing phenomenal results with the Sonic Cleansing Brush and EssentialsRx . . . and, we want you to share the exciting news with even more Customers, Friends and Family!

Sales Hotline (cont.)

We just launched a brand NEW Demo called the Sonic Brush and EssentialsRx Demo Set (#DA656690). It includes 5 Items, the:

Sonic Cleansing Brush
Cleansing Gel
Daily Renewal Moisturizer
Miracle Moisturizer
and . . . All Purpose Crème.

These 5 Items have a Regular Retail of \$232 . . . as a Distributor, you may order a Limit of 2 of this Demo for only \$89 Retail! Again, you may order a Limit of 2 of Demo (#DA656690) . . . for only \$89 less your Discount!

Get this New Demo and share with Customers, Friends and Family! These Items make great early Mother's Day Gift Ideas!

Beginning on March 24th . . . order your supply of the May Sales Brochures. When you order #LP051 for only \$7.00 NET, you'll receive 40 May Sales Brochures . . . plus a #765 Glass Gel Mist. Then, when you sell the Gel Mist . . . it's like getting May Brochures . . . FREE!

And on the front cover of the May Sales Brochures . . . you'll see 3 new All-Purpose Cleaners . . . in the 3 popular fragrances . . . Green Tea & Lemongrass . . . Sage & Eucalyptus, and Grapefruit. Beginning March 24th . . . order your Limit 1 Demo (#D1951567) of all 3 for only \$11.99 Retail . . . which has regular value of \$29.97.

At the close of every month . . . it's always best to place your Order before the last couple of days. By doing that, we can ship your Order more quickly than if you wait until the huge number of Orders placed the last couple of days. At the end of March . . . when you place your Order via Telephone on March 24th or March 28th or 29th . . . we will ship to you a FREE pack of 10 of both Master Catalogs! This is while supplies last . . . again, place your Order on March 24th, 28th or 29th by telephone and receive a FREE pack of the 2015 Master Catalogs!

And get ready . . . in April . . . we'll be launching our NEW 2016 Master Catalog . . . a full-size Catalog measuring 8 and a half inches by 11 inches . . . with 64 pages . . . featuring our entire Product Line . . . including New Products introduced this past year! Your Customers will want to keep this beautiful Catalog all year long to browse for products! This new 2016 Master Catalog becomes effective on May 1st . . . and, we anticipate availability around the middle of April. Keep in touch with this Sales Hotline or Customer Service for availability. We know . . . you and your Customers will like what you see!

The month of April is fast approaching! We're moving into one of the best selling and sponsoring times of the year! It's time for Spring cleaning! Your customers need the top quality products you have to offer!

Good Luck Selling and Sponsoring! Talk with you soon.