

The Fuller Brush Company
Household Sales Division
Sales Hotline #698 at 800-732-1132

November 5, 2015
9:30 p.m., (CST)

Thank you for calling . . . it's Thursday, November 5th.

Welcome everyone! This is Larry Gray, Vice President of Sales.

Beginning Friday, November 13th . . . you may rally your sales by purchasing from both the November and December Sales Brochures.

Hurry and see your Customers . . . the deadline for placing November Orders by Telephone, Fax or Mail is 4:00 p.m., Monday, November 30th.

Listen to this Sales Hotline . . . on Thursday evening, November 19th . . . for the next update.

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of September. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Mark Jenkins from Wisconsin. Number 9 is David Froshaug from California. At number 8 is Helen Egli from Indiana. Number 7 is Bud Browell from Washington. Number 6 is Roland Rhoades from Maine. Our 3rd, 4th and 5th Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is Susan Stith from Nevada. Number 4 is Champion Supplies from New York . . . and our 3rd place Top Recruiter is Joanne Rice from New Jersey. Our 2nd place Top Recruiter, receiving a \$200 Cash Bonus . . . is Kurt Guenther from Wisconsin. And now folks, here's our Top Recruiter for the month of September . . . the winner of a \$300 Cash Bonus . . . Harvey Berger from New York. Congratulations to each of you! Your Cash Bonus has been sent your way!

And by the way . . . those of you . . . who are taking advantage of the Weekly 72 Hour Sales . . . know it's a great way to rally your sales and income! Each week, check your Email . . . or call Customer Service on Wednesday morning. In other words . . . don't miss out on any of the 72 Hour Sales. We even have New Distributors . . . sharing the 72 Hour Sales with their New Customers . . . and then ordering on the Customer Account and shipping . . . the 72 Hour Sale Offer to the New Customer! What a great way to get higher Sales and Income!

Very soon . . . we'll be announcing the Winners in the Go for the Win Award Program for both Sponsoring and Retailing! Once we announce the Winners . . . we'll be calling them to ask if they would like a Laptop Computer . . . or an I-Pad . . . or the \$400 in Cash!

Next week, we have 2 exciting Holiday Product Meetings scheduled. On Monday, November 9th, from 9:30 to 3:00, we'll be south of Atlanta . . . at the LaQuinta Inn at 4080 Watson Boulevard in Warner Robins, Georgia. And, on Wednesday, November 11th, from 9:30 to 3:00, we'll be near Jackson, Mississippi at the Fairfield Inn at 407 Riverwind Drive in Pearl, Mississippi. Signed-Up Distributors will receive a Free Product Pak. Everyone is invited to attend . . . and see these phenomenal new products and experience the excitement of Fuller Brush and Stanley Home Products!

Sales Hotline (cont.)

Get your supply of the December Sales Brochures and “Home for the Holidays”. When you order #LP121 for only \$9.00 NET, you’ll receive 20 December Sales Brochures, 20 “Home for the Holidays” Brochures . . . plus a #A3868 Multi-Surface Concentrate. Then, when you sell the Multi-Surface . . . it’s like getting December and Holiday Brochures . . . FREE!

We’re hearing phenomenal results and testimonials about the EssentialsRx Skincare Line. EssentialsRx will help everyone achieve more vibrant, youthful skin! We know when your Customers try this Dermatologist Formulated Skincare Line . . . they will love it! That’s why . . . we’re launching a “Try It, You’ll Love It” Personal Care Gift Set!

Beginning immediately . . . your Customers may order the Gift Set (which has a product number of GIFT2015) . . . and includes the EssentialsRx Skincare Line . . . the Gentle Cleansing Gel, Daily Renewal Moisturizer, Eye Therapy and Neck Therapy . . . plus the Sonic Cleansing Brush . . . which is a total value of \$350. Right now, your Customers may order a Limit of 2 at the . . . “Try It, You’ll Love It” Offer of only \$149 . . . that’s over \$200 OFF!

Your Customers may simply call 800-522-0499 . . . give us your ID# . . . and, you’ll receive the sales volume when we ship the Gift Set to your Customers. Or, your Customers may simply go to your Customer (Replicated) Website and order this Limited Time Offer for only \$149. This Exceptional Offer must be ordered on a Customer Account and shipped to your Customer. Get your Customers to Try It . . . and They Will Love It!

And right here around the Holidays . . . your Customers need many of our My Kitchen My Home products. We’re just launched a tremendous value My Kitchen My Home Holiday Demo which includes . . . the Roasting Pan, 2.5 Qt. Saucepan with Glass Lid, Non-Stick Square Cake Pan, Silicone Measure & Prep Bowls, 6” Chef Knife, Cutting Mat Set, Bamboo Tongs and Coffee Spoon Clip. All of these Items will be needed for preparing Meals during the Holidays. This Holiday Demo has a value of right at \$254 . . . but you may order a Limit of 2 Demos for only \$124 Retail each. Most of these Items are featured in the November, December or Home for the Holidays Brochures . . . so, you can show your Customers and rally your Sales and Income!

The Microfiber Trios are blowing out the door in huge numbers! Customers are getting their Order to \$40, or \$80 and \$120 . . . and jumping all over the Microfiber Trio at only \$4.49! See page 15 of the Home for the Holidays for details. With every \$40 purchase, your Customers may order this \$13 Value for only \$4.49. And you as the Distributor will be ordering the Microfiber Trio at only \$4.00 NET. It’s a great way to boost the Average Order Size from your Customers . . . and increase your Sales and Income!

Many of our Distributors have Holiday Open Houses scheduled in the coming weeks. It’s not too late to schedule an Open House at your home . . . display the gift ideas . . . demonstrate and talk about My Kitchen My Home. Show the Foot Buffer . . . the Sonic Brush and EssentialsRx. You know . . . your Customers and friends would love to shop at an Open House . . . rather than deal with the people and traffic at the Shopping Malls.

Sales Hotline (cont.)

We've talked about how the Holidays are fast approaching! Today is November 5th . . . our 100 Day Blitz of nonstop retailing and sponsoring . . . is already down to only 40 days! It's time to put the "Pedal to the Metal" . . . and see every Customer you possibly can! The Customers you reach and the Prospects you sponsor . . . right now . . . will make a huge impact on your Sales and Income for the year 2015! You can launch your business . . . and create for yourself . . . the most profitable 100 days ever!

Yea . . . it's a great time to be with Fuller Brush . . .

Thank you for calling . . . and Good Luck!

Talk with you soon.