

The Fuller Brush Company
Household Sales Division
Sales Hotline #700 at 800-732-1132

December 10, 2015
9:00 p.m., (CST)

The month of December has arrived . . . it's Thursday, December 10th.

Welcome everyone! This is Larry Gray, Vice President of Sales.

Hurry and talk with your Customers . . . look at the Calendar . . . and place your last minute Gift Orders in time to arrive before the Holidays.

Place your December Orders by Telephone, Fax or Mail by 4:00 p.m., Thursday, December 31st.

Customer Service will be closed on Thursday and Friday, December 24th and 25th in observance of the Holiday.

Listen to this Sales Hotline . . . on New Year's Eve, late on Thursday, December 31st . . . for more updates. You won't want to miss it!

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of November. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Joseph Flanery from California. Number 9 is Bess Metcalf from Florida. At number 8 is Ken Pearson from Washington. Number 7 is Roland Rhoades from Maine. Number 6 is David Froshaug from California. Our 3rd, 4th and 5th Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is Helen Egli from Indiana. Number 4 is Mark Jenkins from Wisconsin . . . and our 3rd place Top Recruiter is Champion Supplies from New York. Our 2nd place Top Recruiter, receiving a \$200 Cash Bonus . . . is Kurt Guenther from Wisconsin. And now folks, here's our Top Recruiter for the month of November . . . the winner of a \$300 Cash Bonus . . . Joanne Rice from New Jersey. Congratulations to each of you! Your Cash Bonus will be sent your way!

We just announced the Winners in the Go For The Win Awards Program for both Sponsoring and Retailing! Winners will receive the Prize of their choice: a Laptop Computer, or an iPad . . . or \$400 in Cash! Congratulations to all the Winners!

Get your supply of the January Sales Brochures. When you order #LP011 for only \$7.00 NET, you'll receive 40 January Sales Brochures . . . plus a #A6840 Essentials Hand Moisturizer. Then, when you sell the Hand Moisturizer . . . it's like getting January Brochures . . . FREE!

We recently launched a tremendous value My Kitchen My Home Holiday Demo which includes . . . the Roasting Pan, 2.5 Qt. Saucepan with Glass Lid, Non-Stick Square Cake Pan, Silicone Measure & Prep Bowls, 6" Chef Knife, Cutting Mat Set, Bamboo Tongs and Coffee Spoon Clip. All of these Items will be needed for preparing Meals during the Holidays. This Holiday Demo (#DKH15) has a value of right at \$254 . . . but you may order a Limit of 2 Demos for only \$124 Retail each.

Sales Hotline (cont.)

And, I hope you're keeping in touch with your upline or Customer Service . . . we're offering to each Consultant a NEW Limit 2 Demo at \$99 for all 4 of the EssentialsRx products. Plus a Limit 2 Demo on the Sonic Cleansing Brush for only \$39. These Offers work great for Holiday Gifts . . . and we know when your friends and family use this EssentialsRx Skincare Line . . . they will love it!

And get this . . . in early December, we launched another Demo . . . called the New Products in 2015 Demo. In the Demo, you'll receive over \$190 in new 2015 products . . . such as the Red Carpet Sweeper, Bendable Microfiber Duster, Dual Action and Shine Bright Microfiber Cloths, Glass Gel Mist, Pretty & Pink Scrubby Sponges, plus 7 other new 2015 products . . . all for only \$94.00 Retail. Order your Limit 1 Demo #DN2015 . . . which is a total of 13 new Products with a value of over \$190 . . . all for only \$94.00!

Did you hear about our fabulous Last Minute Holiday Gift Ideas at very low prices? We have 15 Items ranging in value from \$12 to \$70! From December 9th through the 14th . . . you and your Customers may order these Items in a price range from \$5 to \$30. That's right . . . all 15 items are below \$30! And, there is No Limit on Quantities!

Examples include a Silicone Loaf Baking Pan for only \$4.99 . . . the Microfiber Dusting Cloths for only \$5.99 . . . and the Salad All In One . . . a \$70 value for only \$29.99. If you ever have a Customer who would like the Beech ½ Round Hairbrush . . . you can order the Beauty Kit, which includes the Beech ½ Round Hairbrush . . . along with other wonderful Items for only \$29.99! It's an offer . . . that you really ought to jump on! Some of these Items are "While Supplies Last" . . . call your upline or Customer Service to get the complete details . . . but, you have to hurry . . . these exceptional offers are only effective from December 9th to the 14th!

While you are making those last minute deliveries before the Holidays . . . ask your customers . . . if they'd like to capture some great offers on some good sellers. Between December 17th and December 23rd only . . . you can capture these great offers . . .

#A3737A . . . which is 3 packs of the Pretty & Pink Quilted Cloths for only \$24.00

#A3868A . . . which is 3 Multi-Surface Concentrates for only \$20.00

#A3876A . . . which is 3 Bowl Refresher Concentrates for only \$22.00

#A3877A . . . which is 3 Aqua Cleans for only \$26.00

#A3973A . . . which is 3 GrimeGuard Bathroom Cleaners for only \$26.00

(the A3973 is the same formula as #780 BathClean)

#610A . . . which is 3 Odor Aways for only \$25.00

#687A . . . which is 3 Easy Shower Sprays for only \$22.00

#724A . . . which is 3 Upholstery Cleaners for only \$18.00

and #749A . . . which is 3 DCW Furniture Waxes for only \$20.00.

These same products are available at slightly higher prices from December 24th through December 31st.

Sales Hotline (cont.)

Beginning Wednesday, December 23rd, order your supply of the February Sales Brochures. When you order #LP021 for only \$7.00 NET, you'll receive 40 February Sales Brochures . . . plus a #A3530 Fiesta Air Freshener. Then, when you sell the Air Freshener . . . it's like getting February Brochures . . . FREE!

I hope you've ordered your Limit 1 Demo of the all new Kitchen Essentials Dish Soaps. Order #D1950814 and you'll receive all 3 new Dish Soaps which have a total value right at \$36 . . . all 3 for only \$15 Retail. Plus, you may order as many as you like of each of the Dish Soaps at the January Special Offer of just \$9.99 each.

Beginning immediately, order your Limit 1 Demo of the all New Multi-Purpose Kitchen Brush. This Brush can be used to clean the kitchen sink, and it's designed to clean the Garbage Disposal. Order your Limit 1 Demo (#D56044) for only \$4.99 Retail.

And remember, you can be certain . . . that your customers really appreciate everything you do . . . to help make their Holiday shopping more enjoyable . . . to help make last minute gift purchases more convenient . . . and to help make sprucing up their home for the Holidays . . . much faster, better and easier.

And, as the Holidays grow near, we at Fuller Brush would like to pause for a moment . . . and say, "Thank you" . . . to each and every one of you for your time and effort that you devote to Fuller Brush. With your continued support and effort . . . Fuller Brush is embarking on our . . . 110th . . . Anniversary . . . and Holiday Celebration.

All of us at Fuller Brush want to say, "Thank you . . . and may you and your loved ones have a wonderful and joyous Holiday Season."

Talk with you soon.